

## Kim Document welcomes Scott Underwood as US Sales Director

### Expanding the leadership team for North American Growth

**Atlanta, January 23, 2024:** Kim ([www.kimdocument.com](http://www.kimdocument.com)), the no-code, SaaS, patent-protected document generation, assembly, and workflow automation platform, is pleased to announce the appointment of Scott Underwood as its new US Sales Director. Scott brings a wealth of experience to drive sales growth in North America, building on the growth achieved in 2023.

Scott's career in sales and customer support spans two decades, with notable contributions to various technology companies including iManage, Interwoven, Workshare, Microsystems and Phoenix Business Solutions.

**Samantha Jefferies, VP of Sales at Kim**, said, "We are delighted to welcome Scott to Kim as our US Sales Director. With a proven track record in driving sales, Scott's wealth of experience is a valuable asset as we expand our presence in North America. 2023 saw us break into the US market, and 2024 is all about reinforcing this with successful use cases and customer references, additional technology alliances, plus sales growth."

Scott is dedicated to solving customer problems and fostering growth. His specialization lies in workflow automation and knowledge management. His expertise includes document workflows, PACER, litigation support, transaction management, eDiscovery, enterprise content management, and law firm technology consulting.

"I am excited to be joining the team at Kim given its focus on innovation and growth. I was really surprised when I first saw Kim Document and wondered why I didn't know about it before. Unlike a lot of tools, on deeper dives, I only became more impressed. It has been an amazing past few weeks getting to know the leadership team. Thank you to everyone for making me feel so welcome," said **Scott Underwood, US Sales Director at Kim**. "I'm looking forward to a banner 2024 as we continue to grow and solve problems for our customers in North America."

As Kim continues to revolutionize data capture, document generation and data management, Scott's appointment reinforces the company's commitment to providing innovative solutions to a range of sectors including legal, accounting, financial services and wealth management organizations.

**For further information and to request a Kim demonstration, please contact Becky Roberts:**

[rebecca.roberts@kimtechnologies.com](mailto:rebecca.roberts@kimtechnologies.com)

#### **About Kim**

Kim is a no-code, SaaS, patent-protected document generation, assembly and workflow automation tool. Kim's Enterprise solution is proven with Fortune 500 organizations in legal, compliance, contract management, company secretarial, office productivity and other functions.

Kim's Business tier allows any function or role in small, medium or large organizations to take their existing Word documents and automate them plus turn them into web applications that can be shared internally and/or externally. It automates letters, forms, records, checklists and contracts in minutes, with no training, integrates seamlessly with MS Teams, and is accessible from any browser.

# NEWS RELEASE



For more information visit [www.kimdocument.com](http://www.kimdocument.com)